



January 1, 2007

Dear Valimet Customer:

For over thirty years, Valimet has packed its metal powders in steel containers that inhibit static and moisture problems. These containers range in size from quart cans to 55-gallon drums.

While we strive to provide our customers with superior quality product at a competitive price, we find that we must pass along a portion of these container charges in the form of a surcharge.

The packaging charges for various size containers (more than two containers per shipment) are now as follows. (Please note that the small container prices include (pre-existing) labor charge):

Quart Can:	\$1.65/lb.	(<3 lbs.)	
1 Gallon Can:	\$1.65/lb.	(10 lbs.)	
2-½ Gallon Pail:	\$0.85/lb.	(20-25 lbs.)	
5-Gallon Pail:	\$0.40/lb.	(40-50 lbs.)	(>200 lbs.)
30-Gallon Drum:	\$0.15/lb.	(250-350 lbs.)	(>600 lbs.)
55-Gallon Drum:	\$0.10/lb.	(400-600 lbs.)	(>1000 lbs.)

As an alternative for large quantities (more than 350 lbs.), we offer packaging in reconditioned 55-gallon drums at no additional charge. Please note there is an added cost if liners are required. (See separate letter concerning conductive liners.)

Thank you for your cooperation and understanding. Valimet is very appreciative of your continuing business, and we welcome any comments you may have.

Sincerely,

Valerie Waldon
Sales Manager

VALIMET, INC.

Customized Metal Powders

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